



## Cost Analysis Example (Euro) – Ireland

### Major advantages with URIMAT:



URIMAT ecoplus



URIMAT eco

- **Reduced maintenance & service costs! No Urine-Scale build-up in pipes.**
- Is delivered ready for assembly (*all fixing materials like screws etc. are included*)
- less soiled area due to special shaped bowl
- Odourless function and low maintenance costs
- Manufactured with a High-Tech sanitary-plastic (*Polycarbonate*) and unique production procedure, the URIMAT has a pore-free surface and is **break-resistant & vandalism-proof**
- Touch less operation – No additional sensor costs
- The model *plus & info* can generate extra income through their advertising display or serve as a platform to convey environmental awareness.
- **Ecological sensitive product, without any chemicals**
- CO<sub>2</sub> – neutral manufacturing



## Cost Analysis

Number of Urinals: 1

Average Uses per day per urinal: 100

Duration: **24 months**

	Water Flushed Urinal	URIMAT - waterless Urinal
Average Daily Uses per urinal	100	100
Days open during 24 months	720	720
Uses during 24 months	72,000	72,000
Mains water consumption in 24 months (litres)	525,600 <sup>1</sup>	0
Water Charge & Sewerage Discharge for 24 months	€ 1,314.00 <sup>2</sup>	€0
Maintenance Cost for 24 months (pipe blockages-urine-scale – professional cleaning)	€ 150.00 <sup>3</sup>	€0
URIMAT MB-Active Trap (~ 7 x changes in 24 months)	€0	€ 202.30 <sup>4</sup>
Conventional Chemical Cleaner Cost per water-flushed urinal in 24 months	€ 55.00 <sup>5</sup>	€0
URIMAT MB-Active Cleaner with Kalkex	€0	€ 21.80 <sup>6</sup>
<b>Operational Cost over 24 months</b>	<b>€ 1,519.00</b>	<b>€ 224.10</b>

<sup>1</sup> Currently: 2 x urinals are fed from 1x cistern (10 l) every 10 mins.; > 5x litres/flush x 6 flushes/hour x 24 hours x 365 days = 262,800 litres p.a.

<sup>2</sup> Based on Consolidated Water Charge: Water Supply + Waste Discharge = € 2.50/m<sup>3</sup>

<sup>3</sup> Figure is a realistic estimate

<sup>4</sup> URIMAT waterless urinal already comes with 1 MB-Active Trap, 7 x MB-Active Traps extra required over 24 months; unit price depends on batch size  
unit prices = batch of: **6 pcs. (€28.90 + VAT/Trap)**, 12 pcs. (€ 27.90 + VAT/Trap), 24 pcs. (€ 26.90 + VAT/Trap), 96 pcs. (€ 24.90 + VAT/Trap) – delivery charges always included!

<sup>5</sup> Figure is an estimate

<sup>6</sup> 10 Litre Canister of URIMAT MB-Active Cleaner with Kalkex @ € 109.00 + VAT; to be diluted 1:20 with water; on average 1x litre of the concentrate approx. sufficient for 1x urinal per year!



**Operational Saving with URIMAT for 1x urinal after 24 months: € 1,294.90<sup>7</sup>**

Cost of 1x URIMAT eco (without display):	€ 498.00 + VAT	
Cost of 1x URIMAT ecoplus (with display):	€ 548.00 + VAT	
Cost of 1x URIMAT ecovideo (with 7" LCD video-display):	€ 895.00 + VAT	
Cost of 1x URIMAT compactplus (with display):	€ 498.00 + VAT	(discontinued)
Cost of 1x URIMAT compactvideo (with 7" LCD video-display):	€ 848.00 + VAT	(discontinued)
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Cost of 1x URIMAT ceramic compact:	€ 478.00 + VAT	(discontinued)
Cost of 1x URIMAT ceramic:	€ 548.00 + VAT	(discontinued)
Cost of 1x URIMAT ceramic C2:	€ 498.00 + VAT	(new model with NRV)
Cost of 1x URIMAT ceramic 20:	€ 548.00 + VAT	(new model with NRV)

*Please note: URIMAT MB-Active Cleaner with Kalkex and URIMAT MB-Active Traps are available for next day delivery – delivery: free of charge<sup>8</sup>*

**The return on investment with URIMAT will be possible within the first year from installation!**

**CO<sub>2</sub> reduction with URIMAT for 1x urinal after 24 months: 91.98 kg<sup>9</sup>**

**URIMAT – the waterless urinal - no water, no oils, no chemicals, no odour -**

<sup>7</sup> Figure is calculated on the basis of current water charges. Any increase in water charges will lead to greater savings.

<sup>8</sup> Delivery free of charge for all orders over € 100.00 excl. VAT; delivery lead-time: 1-2 working days

<sup>9</sup> 100,000 litres of mains water is the equivalent to 17.5 kg of CO<sub>2</sub> emissions.



## Further advantages with URIMAT:

- Swiss Quality
- superior urinal and washroom hygiene
- award-winning waterless urinal; Waterwise – best waterless urinal in Great Britain!
- non-chemical operation (no sealant liquid) and maintenance (microbiological cleaning)
- no hidden rims for easy cleaning
- environmentally neutral urinal solution
- break-resistant & vandalism-proof urinal bowl (high-tech polycarbonate material)
- pin-point urinal operational costs to usage levels
- reduced deposits in waste pipe
- integrated advertising display/video display (possibility of additional advertising revenue)
- worldwide patented system & design
- successful since 1998



## Service with URIMAT:

- Care- & Maintenance Products can be purchased online; free delivery for all orders over € 100.00 + VAT
- Delivery lead-time: 1-2 working days via parcel service | deliveries via van/pallet service: 2-4 working days
- customer support by telephone & email

**URIMAT**<sup>®</sup>  
The clean solution. No water, no chemicals



**Installation Examples:**



*URIMAT eco*



*URIMAT eco*



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*URIMAT ecoplus*



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*URIMAT compactplus*



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*URIMAT ceramic (discontinued)*



*URIMAT ceramic (discontinued)*



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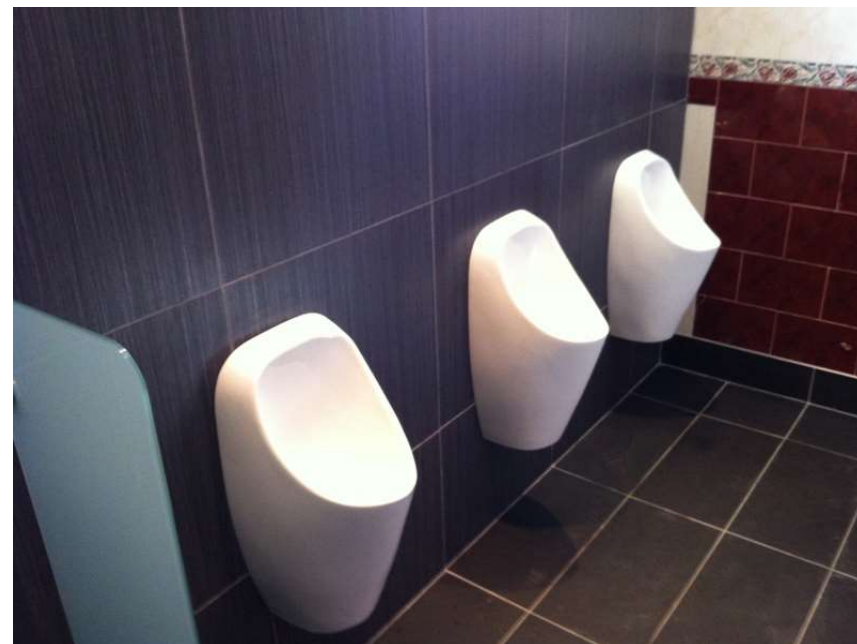
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*URIMAT ceramiccompact (discontinued)*



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*URIMAT ceramic 20*



*URIMAT ceramic C2*



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*URIMAT ecoplus & URIMAT ecovideo*



*URIMAT ecovideo*



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